

Changing Lives Together

613-761-9522 | www.citizenadvocacy.org | 312 Parkdale Ave, Ottawa, ON





PRESIDENT AND EXECUTIVE DIRECTOR REPORT

Citizen Advocacy Ottawa (CAO) worked hard throughout 2019 to continue to offer services/programs to meet the needs of individuals with disabilities and their families. The board and staff also investigated, and has started to implement, new and creative ways of delivering services/programs with flexibility, adaptability, sustainability and quality as their top priorities.

The year also proved to be a year of change in other ways. In March 2019, we rolled up the independent facilitation services and said good-bye to the ten facilitators who were part of the program. It was a difficult time for the individuals who benefited from the services as well as the facilitators who had worked with them. CAO held a lunch for the facilitators to thank them for all the work they had done and the commitment and passion they brought to the organization.

In 2018, working with the board, Heather developed an organizational plan, with big goals for 2019. We are delighted to report that many of the goals have been achieved, thanks to the hard work of the staff and the support of the CAO Board. Goals achieved are:

- Created more flexible, responsive and adaptable services through supporting the reevaluation and restructure of program service models within the organization by:
 - empowering Managers to make decisions related to services/programs to meet the community's changing needs;
 - re-evaluating roles and responsibilities of team members;
 - hiring additional staff where needed; and
 - moving to some fee-for-services to ensure program sustainability.
- Focused on the evaluation of programs/services to prove effectiveness by:
 - implementing a research component in all grant/funding requests;
 - utilizing pre and post surveys for some services/programs; and
 - pursuing research-based funding grants and partnerships;
- Strengthened CAO's level of expertise in key areas by:
 - providing workshops on topics relevant to the community; and
 - participating in conferences and panels discussions:

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- Finances- stabilized the current funding by:
 - the creation of the Communications,
 Engagement and Fundraising Team
 consisting of the Manager: Communications,
 Engagement and Fundraising, Philanthropy
 Coordinator, Development Officer, Events
 Officer and an Administrative Assistant;
 - created a Fundraising Committee;
 - developed and implemented a fundraising plan;
 - streamlined the funding/grant process;
 - streamlined the donor campaign process;
 - developed a new funding partnership and strengthened existing funding partnerships;
 and
 - added additional small fundraising events.
- Infrastructure reduced the overall organization risk through:
 - approval and implementation of a comprehensive Human Resources Manual;
 - increasing staff access to relevant training with a budget of up to \$500 per employee;
 - completing a Volunteer Handbook that outlines policies and procedures to set the stage for the expansion of the volunteer program; and
 - improving access to appropriate technology tools for staff so they can do their jobs more effectively, and from multiple locations.

During 2019, the organization continued to be supported by the Ministry of Children, Community and Social Services, the City of Ottawa and United Way. CAO secured several grants for specific programs. Grant/funding applications included more concrete asks and outlined the opportunity for impact. This was also a focus of our donor campaign. CAO found that donors welcomed the opportunity to understand the impact of their donation on lives of those we support. In addition, we were able to run several successful events including Evening in the Maritimes, and the Ottawa Race Weekend.

We also hosted several community events such as the monthly Dovercourt Dance, the Annual Picnic and Holiday Party. These were all well attended, and much enjoyed by the participants.

In closing, CAO would like to extend our thanks to the funders, donors and supporters in the community. We would like to acknowledge all the volunteer Advocates and other volunteers who have assisted the organization throughout the year. As well, we want to say thank you to the staff, whose dedication and passion for their work contributes to the success of the CAO. Finally, we would like to thank the Board of Directors, a group of people who have a devotion and commitment to CAO that reflects in their positive governance and stewardship of CAO.

We know that 2020 will be a year of change and growth for CAO and we are looking forward to the adventure.

Kirk Boyd
President - Board of Directors

Heather Lacey
Executive Director

MISSION & VALUES

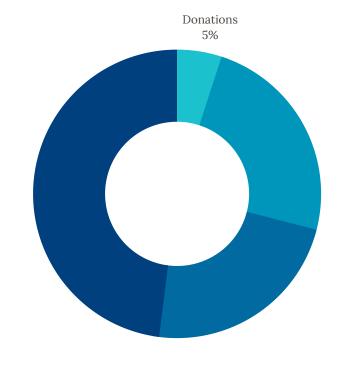
We are an inclusive community that welcomes, values and supports the diversity, participation and contribution of its citizens, including those who live with disabilities and their families.

To deliver support and advocacy that will enhance quality of life, socially-valued roles and choice for people living with disabilities and their families.



FINANCIAL OVERVIEW

FUNDING BREAKDOWN



Grants and Foundations 24%

MCCSS, UW and City of Ottawa 48%

Events 23%



50% of Canadians have a relative living with a disability

CITIZEN ADVOCACY

STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2019

| | | 2019 | 2018 |
|--|---------------------------------------|------------|---------|
| CURRENT ASSETS | | | |
| Cash | \$ | 16,771 \$ | 36,834 |
| Short term investments (note 4) | | 200,669 | 100,658 |
| Accounts receivable | | 73,996 | 45,910 |
| Sales tax receivable | | 25,650 | 25,650 |
| Prepaid expenses | <u></u> | 31.447 | 35,208 |
| | | 348,534 | 244,260 |
| LONG TERM INVESTMENTS (note 4) | | 129,148 | 327,889 |
| INVESTMENT IN 1 COMMUNITY PLACE (note 5) | | 286,229 | 285,815 |
| CAPITAL ASSETS (note 6) | | 14,612 | 27,894 |
| | | 429,989 | 641,598 |
| | \$ | 778,523 \$ | 885,858 |
| | | | |
| CURRENT LIABILITIES | · · · · · · · · · · · · · · · · · · · | | |
| Accounts payable | \$ | 142,119 \$ | 53,056 |
| Deferred revenue (note 7) | <u> </u> | 203,509 | 351,307 |
| | | 345,628 | 404,363 |
| DEFERRED FUNDING OF CAPITAL ASSETS (note 8) | | 17,500 | 28,687 |
| NET ASSETS | | | |
| Invested in capital assets | | 281,036 | 282,717 |
| Internally restricted for contingencies (note 9) | | 150,000 | 150,000 |
| Unrestricted | | (15,641) | 20,091 |
| | · · · · · · · · · · · · · · · · · · · | 415,395 | 452,808 |
| | \$ | 778,523 \$ | 885,858 |

Approved on behalf of the Board:



CITIZEN ADVOCACY

STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2019

| | 2019 | | 2018 |
|---|-------------|----|-----------|
| REVENUE | | | |
| United Way of Ottawa-Carleton | \$ 58,187 | \$ | 74,396 |
| Ministry of Community and Social Services | | • | |
| Core activity funding | | | 339,525 |
| Matching Program | 209,589 | | |
| Other projects | 179,072 | | 31,360 |
| Independent Facilitation Demonstration Project (note 2) | 452,653 | | 2,707,700 |
| Independent Facilitation and Planning | 201,235 | | 27,823 |
| Lifetime Networks | 53,757 | | 93,785 |
| City of Ottawa | 138,778 | | 136,057 |
| Trillium Foundation | 19,000 | | 7,400 |
| Fetal Alcohol Resource Program | 351,988 | | 274,390 |
| Family Supports | 34,104 | | 20,285 |
| Person-directed Planning and Facilitation | 63,378 | | |
| Self Generated | 672,454 | | 553,458 |
| | 2,434,195 | | 4,266,179 |
| EXPENDITURE | | | |
| Fund development | | | 187,059 |
| Community relations / marketing | | | 46,928 |
| Independent Facilitation and Planning | 201,470 | | 3,860 |
| Independent Facilitation Demonstration Project (note 2) | 452,653 | | 2,707,700 |
| Lifetime Networks | 62,172 | | 101,186 |
| Community Partnerships | <u>-</u> | | 255,565 |
| Fetal Alcohol Resource Program | 352,744 | | 252,864 |
| Family Supports | 75,370 | | 57,809 |
| Person-directed Planning and Facilitation | 72,571 | | |
| Matching Program | 369,502 | | |
| Administration and operations | 885,126 | | 656,344 |
| | 2,471,608 | | 4,269,315 |
| NET EXPENDITURE FOR THE YEAR | \$ (37,413) | \$ | (3,136) |

COMMUNITY CONNECTIONS

















